



Aligning People & Process in Financial Services

Evolving your Business Structure to
optimise your performance and
maximise your success

Focussed specifically on the Financial Services Operation, OMT Group can work with you to complete a comprehensive Organisational Review. By assessing existing structures, management processes/practice and operational processes/systems, you can revise your existing structure to ensure full alignment with Business Goals and achieve an optimum performance from your Teams.

What is involved?

- OMT Group will assign a Project Manager and 1 or 2 other Consultants. You will nominate a small number of talented individuals from across your Business. This partnership approach ensures an effective and efficient skills transfer and embedding of new capabilities
- A time-frame for the review would be agreed at the outset, depending on the size/scale of your Business but as an example a Business with 500 employees would take on average 8 weeks
- A Four Step Review Process will then commence:
 - **Discovery**
 - **Develop Optimisation Options**
 - **Validate options within Business**
 - **Agree Recommendations and Implement**

Why complete a Review?

- Changes in the strategic direction of your Business due to external/competitive events, internal executive decisions or a change in leadership
- Senior Management believe that a 'health check' of the Business is warranted as the current Business Structure is not delivering to current needs
- Existing structures/processes have been in place for an extended period, perhaps evolving organically, and need a fresh and objective review to ensure they are optimised
- Changing socio-economic circumstances necessitate and immediate and urgent need to bring about organisational changes

OMT Group is an Organisational Development Firm that helps Businesses get better at leading, organising and managing their People to achieve better results.

If you would like to know more about our Clients, our Solutions and our People you can visit www.omtorgdev.com or call us in Ireland on +353 61 333 640 or in the UK on + 44 845 6041768

Key Business Areas for Review

- Business and Management Structures
- Management Process and Practices
- Review People/Team Structures and Numbers
- Review Key Operational Metrics
- Identify Key Capabilities required in the Business
- Analysis of Business Model, examining opportunities for streamlining and optimisation of technology solutions
- Develop and agree Re-alignment Recommendations
- Produce and agree an Implementation Plan

The Benefits for your Business

- Increase effectiveness and efficiency due to streamlined processes resulting in overall increased Business Performance
- Optimised Headcount/Team Structures reducing costs and/or increasing capacity for Business
- Improved governance, structures, practice and processes with clearly defined accountabilities
- A new energy and capability for change and increased flexibility within the Business and its People

Highlights from previous Business Reviews by OMT Group

12% decrease in Operational Budget, .2Day increase in Client Response Rate, 8% decrease in Headcount, 13% increase in Sales, 23% decrease in IT Budget

Why OMT Group?

- OMT Group have a very experienced, international Team with backgrounds in Financial Services Management as well as Organisational Development expertise
- We take a very practical approach to Business and Management Development, grounding everything (Focus, Process, Outputs and Costs) in the real issues of your Business
- As a Business ourselves, we are constantly evolving – seeking out new and more efficient ways to work with our Clients while also bringing the latest research, techniques and new ideas to everything we do

Interested in learning more about how OMT Group can assist your Business?

Contact Us

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OMT Group is an Approved Centre/Member of the above listed bodies.

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