



Building a Business Vision for Financial Services

**Re-start your Senior Management Team.
Create new levels of energy, focus and
consensus, ensuring the Business is led by
a unified Management Team with clear
roles, responsibilities and goals.**

The one thing we all know for certain is that Businesses change. From frenetic start-ups, through growth periods, down-turns and plateaux, change is constant. The necessity to have a Management Team with a Single Vision, a Plan and the willingness to deliver it becomes obvious. Doesn't it?

What is involved?

- OMT Group will guide your Senior Management Team through a series of workshops covering the Key Steps in a Business Planning Process
- The number/approach of workshops will depend on how evolved your current Business Plan/Process is, how much 're-alignment' your Management Team may need and how best it can fit in with day-to-day Business Operations
- Once the approach is agreed, your Management Team will be guided through a tried and tested (but very flexible) Business Planning Process:
 - **Bringing the 'What' into focus**
 - **Turning the 'What' into reality – From Strategy to Action**
 - **Contracting for Success**

The benefits for your Business?

- You and your Management Team will have agreed and contracted to deliver on the future strategic drivers of your Business
- Your Business will have a sound framework for the delivery of both your short and long term goals
- Your Management Team will have agreed approaches and mechanisms for working more effectively with each other
- Each member will have explored their role in the Business and what this means in terms of their behaviours and others expectations of them
- Everyone will have enjoyed a challenging series of workshops, that were always seen to add real value and energy to them and the Business

OMT Group is an Organisational Development Firm that helps Businesses get better at leading, organising and managing their People to achieve better results.

If you would like to know more about our Clients, our Solutions and our People you can visit www.omtorgdev.com or call us in Ireland on +353 61 333 640 or in the UK on + 44 845 6041768

Bringing the 'What' into focus

- Understanding the need for a Business Vision and Plan
- Completing a Strategic Analysis of your Business Position within the market-place
- Determining where you are, where you are going and what you want/need to ensure continued growth and success
- Aligning the Irish Vision and Strategy to the Global Corporation and Market

Turning the 'What' into a reality

- What is the gap between where you are now and where you want/need to be?
- Reviewing Options and then Key Strategies to close those gaps
- Producing Short and Longer Term Business Objectives
- Producing a realistic, workable Business Plan which is supported across the Business

Why OMT Group?

- OMT Group have been designing and delivering Organisational Development Solutions for nearly 20 years. We offer a unique mix of Business Experience and Organisational Development Expertise
- Our Consultancy Style is fresh and innovative – readily understanding the pace of your Business, responding in a practical and appropriate manner while also bringing the latest thinking, techniques and tools to the process

Contracting for Success

- Exploring Team Dynamics, spheres of influence, centres of power, accepted behaviours and expectations
- Developing Self-Awareness, understanding how one's behaviour and attitudes impact the Business Agenda
- Agreeing individual strategic roles and responsibilities (additional to the day-to-day functioning of the Business)
- Identifying Role Interdependencies
- Exploring barriers, risks and agreeing ground rules – thereby contracting for success!

Our Clients Say.....

When going through major change, experience can be the difference between success and failure. OMT Group have always provided us with quality and experience, just when we needed it most. Tony Carey, Senior Vice President, JP Morgan

Interested in learning more about how OMT Group can assist your Business?

Contact Us

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